

Annual Report

2018



Growing the Potential in People Since 1968



**GREEN VALLEY
ENTERPRISES, INC.**

Executive Message

Dear Supporters of Green Valley Enterprises,

Green Valley Enterprises (GVE) is pleased to present our 2018 Annual Report, highlighting our accomplishments in 2018 to further our Mission: We help people with special needs and their families, achieve maximum potential and independence through an array of services.



GVE celebrated its 50th anniversary! GVE started as a small grassroots effort, born on Feb. 12, 1968, spearheaded by concerned parents and relatives of people with disabilities. In its first year, GVE served eight people with disabilities. It is hard to imagine that GVE served 634 people in 2018. GVE continues to enjoy a very supportive community. Two hundred people attended our 50th Anniversary Open House on March 21st.

GVE's upgraded services and successes in 2018 include:

- GVE revamped its Summer Life Academy Program to feature a variety of paid work experiences within the community aimed at developing employment soft skills in addition to classroom training. This program is widely recognized as an exemplary program across the state and is extremely popular with students.
- GVE created an after school soft skills program for participants ages 12 - 16, called the Daily Living Skills Program which is funded through Dodge County.
- The pilot program, Meaningful Day, started in May and offered participants lifestyle and employment opportunities in their communities. This model incorporates a See it, Try it, Do it approach which allows participants to find out what is available in their community, what their interests are, and to take part in community based activities.
- Birth to 3 finished its new data base, which reduced paperwork allowing staff to spend more time with participants.
- SNAP finished and implemented its Work Skills Program.
- Adult Day facilitated a support group for person's with Alzheimer's and a separate group for caregivers.
- Production brought in many new jobs, which in turn increased the types of skills our participants learned as well as increasing their paychecks. Production had very little down time bringing in \$1,000,000 of gross revenue.
- John Deere Horicon Works received the Disability Service Providers Network Business Partner of the Year Award for their outstanding support of GVE and our participants. John Deere not only provides GVE with a large amount of subcontract work but also provides many volunteer hours within the agency.
- GVE's end of the year Annual Appeal was a great success bringing in about \$30,000.
- Radiothon and Ham 'n Jam fund raisers were well attended and brought in much needed revenues which will help to pay for services that our participants need.

In 2019, GVE will continue to focus on increasing community integration and on serving more youth. In addition, we will be looking at ways to create revenues to support GVE's many highly successful programs. GVE will be marketing its Endowment Fund. It is the hope of GVE's Board that we can raise \$300,000 for the Endowment Fund over the next several years to better support GVE programs and participants. The vast majority of GVE's State and County funding rates were set in 2008 and have remained the same for the past decade. This means that GVE is fighting a constant financial battle, which seems to get tougher every year. We need your support now more than ever.

Brian Jacobson
Executive Director

Green Valley Enterprises is a **\$3,462,262** non-profit community rehabilitation agency. In 2018, the Program Revenue of **\$2,368,744** and the Subcontract revenue of **\$1,013,760** with grants, fundraising and donations of **\$287,254** have allowed us to provide programs that served **634 people** with various abilities ranging in age from birth to 97 years of age.

Growing the Potential in People Since 1968



Birth to 3 Program

The first few years of life a child's brain builds a foundation for learning that will affect how the child learns to communicate, read and understand new ideas. In fact, 90% of brain growth happens in the first 5 years of life!

The Birth to 3 program is a federally mandated Early Intervention program (Part C of the Individuals with Disabilities Education Act-IDEA) to support families of children with developmental delays or disabilities under the age of three. The Birth to 3 Program strives to empower parents by partnering with them, to be their child's first and best teacher in their home environment.

The Birth to 3 program receives ongoing referrals from different community partners and individuals who have a concern about a child's development. Over the past year, our program received 253 referrals, which resulted in 353 families being contacted and ongoing services for 205 children and their families.

Over the past year, Birth to 3 therapy services were provided as follows:

- 148 children received Speech Therapy services.
- 69 children received Physical Therapy services.
- 71 children received Occupational Therapy services.

2019 Goals:

- Provide staff with trainings surrounding topics such as: Social Emotional Development, Drug and Opioid Signs and Symptoms, and continued Child Development Training.
- Network with community members to increase awareness for Early Intervention and services Birth to 3 provides

OUTCOMES

Federal Indicators are the essential elements (indicators) of early intervention (Birth to 3) that support implementation of high quality Birth to 3 Programs. Each state is required to track and report annual results for each of the indicators to the Office of Special Education Programs (OSEP). The Dodge County Annual Performance Report (APR) reveals the following results:

Indicator Timely Services - This is the percentage of infants and toddlers with Individual Service Plans (IFSP's) who receive services within 30 days of parent's consent.

Federal Target - 100%

Green Valley results - 100%

Indicator Natural Environments - This is the percentage of children who receive services in the home or community-based settings.

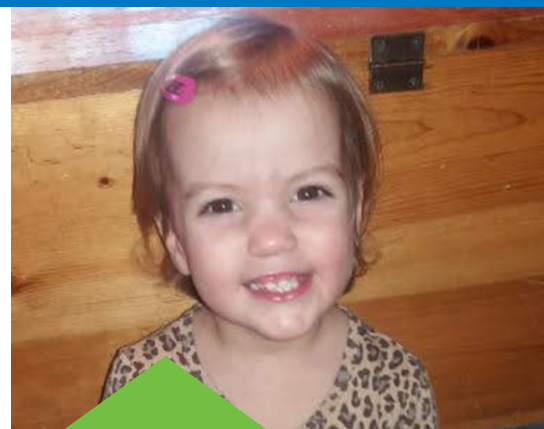
Federal Target: 96.35%

Green Valley results - 100%

Indicator Percentage of children birth to 3 years receiving Birth to 3 services compared to national data.

Federal target - 2.83% of birth population

Green Valley results - 3.64% of county's birth population



Our third child, Vera, is currently receiving Speech Therapy with the B to 3 program, and began at the age of 18 months. The Birth to 3 program has been instrumental in helping to identify areas of developmental difficulties with all of our children. One of the aspects of the program that I particularly appreciated was their willingness to work in our home. Not only did that appeal greatly to a mother of 3 small children (of which were all in diapers at the same time!) and reduced stress on our family's daily schedule, but we also feel that Vera has gotten more out of her therapy simply because she was able to receive these services in her own nurturing, home environment.



SNAP - Special Needs Activity Program



Connie has been in the SNAP program since 2007. She is one of the most personable and well-loved participants in the department! She is also someone that has a host of challenges. But does that stop Connie? Heck no! She attacks everything she does with enthusiasm and determination and she does not readily accept help from anyone because she fiercely loves her independence. And we honor that each and every day, allowing Connie the chance to do as much of an activity on her own as she can, only offering help if she asks. Connie loves to color, she is great at sorting beads and stacking shapes, and throws a mean cup of dice for a game of Yahtzee! To some it may seem so little, but to Connie and all her friends in SNAP those small things are everything and the very thing we celebrate every minute of every day. Thanks Connie for being an inspiration to us all!

SNAP provides day services for adults with intellectual and developmental disabilities. Over the years we have crafted a schedule that meets the needs of the people we serve. Participants take part in carefully planned and structured activities to ensure a meaningful and productive day and our program is successful because of this structure. People in general benefit from having a daily routine because it's easier to handle all the changing activities of a typical day if there is some idea of what will happen next. This is even more important for a person with special needs who can feel overwhelmed by all the events and for whom a predictable daily schedule can make the world seem less chaotic and frightening. The SNAP staff embraces this need and creates an inviting, safe, inclusive, and supportive environment for our participants.

The SNAP program provides personal cares (bathing, toileting and feeding) on an individual basis and a diverse range of community experiences/outings. In 2018 we traveled into the local (and outlying) communities 2 to 4 times a week for a total of 162 outings. We also continued to individualize participant schedules by offering split placements with the production floor (7 participants), the Meaningful Day program (3 considering), and community employment (2 considering). There are many ways to provide meaning to a day and we work with participants to make sure that everything they would like to pursue is provided for at a level that is appropriate for them.

Our goal in 2019 is to continue to enhance the program we have worked so hard to create in order to provide experiences to help our participants establish a lifestyle that has meaning and brings them joy and their caregivers peace of mind.

OUTCOMES

Number of participants (ages 17 - 73) served: 46
67% attended 5 days per week
Daily program attendance ranges from 32 - 37
Staff provided 14 baths per week

Number of participants who engaged in production training: 7

Number of client hours spent in community: 397

Community Integration/Employment Program



Ben is a participant in the Meaningful Day program which helps individuals learn about employment opportunities, discover new interests and learn about different ways to give back to their community. Ben enjoys delivering meals for people in the Beaver Dam community. Ben says he enjoys doing this because he is giving back and he loves Beaver Dam. He gets to talk with people he normally wouldn't make a connection with. Ben has been in this group for about a year and he says that it has built his confidence. Ben also says that the variety of volunteer opportunities has helped him realize and learn about the endless possibilities for employment.

The Community Integration Department offers programs to develop independent living and vocational skills, explore careers, and learn about services in the community. Programs offered include: Life Academy; Meaningful Day; and Employment Services. Each program provides person-centered services in community-based settings.

In 2018, we relaunched the Life Academy Summer Program. Life Academy Summer is a vocational skills development program for students ages 15 – 21. Students have the opportunity to explore careers and try a variety of jobs in different industries. The students receive a paycheck at a rate consistent with industry standards.

The Daily Living Skills After School Program for students ages 12 to 16 started in September. The focus of this program is to develop social skills, and learn about health, money, and community.

Meaningful Day, which started in May, builds an active and meaningful world around participants to help them integrate into their community. The program introduces participants to activities and services in the community and teaches how to access these opportunities.

Employment Services focuses on moving participants towards competitive integrated employment. Our goal is to get participants into community jobs that align with their goals and skills, and to ensure that they are supported in their work.

Community Integration is committed to individuals determining their own path by providing opportunities to learn about, work within, and experience the community around them.

OUTCOMES

Number of participants employed in the community: 20

Number of participating businesses: 40

Number of Life Academy Transition Students: 8

Number of Life Academy Summer Students: 30

Number of Daily Living Skills After School Students: 8

Number of Meaningful Day Participants: 12



Adult Day Care

Green Valley's Adult Day Care Program, at the Trösten Haus, provides services primarily to older individuals with various diagnoses and care needs. Participants receive socialization and activity opportunities during the day while their primary caregivers and family members receive time away from caregiving responsibilities.

The adult day activity program offered educational and recreational activities that stimulated minds and kept participants active in 2018. A typical day included News Currents, Maintain Your Brain, Sit and Be Fit exercises, music and art appreciation, sensory activities, and outings in the community. Participants were also introduced to new genres of music entertainment, one of which included a therapeutic drum circle where participants explored different types of drums and the didgeridoo wind instrument.

Trösten Haus will continue its 2nd year hosting an early stage support group for persons with early onset dementia and their care partners. The support groups meet the first Wednesday of the month from 12:30 to 1:30 pm and is sponsored by the Alzheimer's Association. These groups provide dementia-related education, emotional support, connection to peers and access to resources.

Throughout 2019, adult day staff will be participating in online continuing education opportunities offered by the Alzheimer's Association. Some of the topics that will be presented include, Know the Signs: Early Detection Matters, Understanding Alzheimer's and Dementia, and Understanding and Responding to Dementia-Related Behaviors. Ongoing educational experiences like these promote continuity of participant care, as well as a dementia friendly program and environment.

OUTCOMES

Number of participants served: 45

Number of participants who received day programming: 40

16 required minimal assistance

20 required direct, individual assistance

25 required personal care assistance

17 required health monitoring

Number of participants receiving bathing services: 20

Number of families and caregivers benefited from respite: 25



Cathy has been attending Trösten Haus for 10 years this March 2019. In 2009, Cathy and her family were in need of day care services and chose Trösten Haus to help fulfill Cathy's social and care needs during the day. Trösten Haus was also able to provide respite for her husband, who was working full time on their family farm. Cathy continues attending Trösten Haus 5 days a week and never wants to miss a day of programming. She enjoys participating in every activity throughout the day and has developed many friendships over the years. Cathy stated, "I like coming to Trösten Haus because all my friends are here and I like spending time with them".



Green Valley Manufacturing



Green Valley Manufacturing provides participant training opportunities for integrated employment and generates supplemental revenue to support the agency.

The production department provides our participants with a safe, supportive, and customer focused environment, allowing them to achieve maximum potential and independence by working on real world subcontracting projects. Our production customers demand on-time delivery of quality products. We assess and document the successes and challenges of participant skills to help them gain integrated community employment that fits their abilities.

Production revenues help to support Green Valley's mission. These revenues increased from \$908,645 in 2017 to \$1,013,760 in 2018 for an improvement of 11.5%. Green Valley Manufacturing continues to focus on and provide our customers with high levels of customer service, on time delivery, and overall value. We are pleased to have expanded our work volume with existing customers and we were able to add new business with a local company, which contributed to our growth in revenue. Our emphasis on safety, quality, productivity, and teamwork provided us the consistent process framework to improve our production revenues with our top 4 customers from \$806,035 in 2017 to \$910,220 in 2018 (+13%).

In 2018, Green Valley Manufacturing employed 81 participants. This group earned \$250,671 in 2018 which is an increase over 2017 by \$8,921 (+3.7%).

Green Valley Manufacturing will continue to provide the best value to customers while maintaining a fulfilling work environment for all of our participants and support staff. Our goal is to secure lasting customer relationships with revenues that support Green Valley's mission of supporting participant independence.



Carol began attending Green Valley in 1978. Her work first started at the Dodge County Sheltered Workshop, and she worked in the basement of a small church. The workshop grew and later moved to a building on Green Valley Road. Its name changed to Green Valley Enterprises. In August 2018, Carol celebrated her 40th anniversary at Green Valley. Carol is always enthusiastic about her work; she loves to learn new skills and is always willing to try and do anything. Carol is very interested in working in the community. DVR and Green Valley have been working together to assist Carol in finding a perfect fit. Carol has enjoyed two Temporary Work Experiences in the community and hopes to find something permanent. Carol said what she likes best about Green Valley is the caring staff and her fellow workers and friends.

OUTCOMES

27% of production participants are employed in the community

71,337 hours of production training for participants

Including: Bench top assembly, sorting, packaging, soft skills, teamwork, collating, kit building to specification, assembly line functions (internal and external when planning changeovers), how to treat coworkers and team leaders, and proper workplace communication.

**Thank you to our private donors who gave over \$100 in 2018
to help Green Valley fulfill their mission:**

We help people with special needs, and their families achieve maximum potential and independence through an array of services.

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Supported by
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How can you help?

Private donations are an integral part of funding for Green Valley's programming. Since 1968, we have served people with disabilities and their families with programs starting at birth through 100 years old.

Please consider a donation to Green Valley Enterprises where 100% of all donations are used for programming and needs of clients. We are a 501(C) (3) organization so your gift is tax deductible.

Please send your donation to the address below or visit www.gveinc.org and click on "GIVE".



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